

## Particulars

### About Your Organisation

#### 1.1 Name of your organization

AAK AB

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#### 1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Oil Palm Growers
  - Palm Oil Processors and/or Traders
  - Consumer Goods Manufacturers
  - Retailers
  - Banks and Investors
  - Social or Development Organisations (Non Governmental Organisations)
  - Environmental or Nature Conservation Organisations (Non Governmental Organisations)
  - Affiliate Members
  - Supply Chain Associate
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#### 1.3 Membership number

2-0001-04-000-00

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#### 1.4 Membership category

Ordinary

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#### 1.5 Membership sector

Palm Oil Processors and/or Traders

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**Palm Oil Processors and Traders****Operational Profile****1.1 Please state your main activity(ies) within the supply chain**

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader with physical possession
- Trader without physical possession
- Kernel Crusher
- Food and non-food ingredients producer
- Power, energy and bio-fuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler
- Other

**Palm Oil and Certified Sustainable Palm Oil Use****2.1 Please include details of all operations using palm oil majority owned and/or managed by the member and/or related entities****2.1.1 In the markets where you operate, in which do you supply goods containing palm oil and oil palm products?**

- Applies Globally

**2.1.2 Do you have a system for calculating how much palm oil and oil palm products you handle?**

Yes

**2.1.3 In which markets where you operate, do you calculate how much palm oil and oil palm products you handle?**

- Applies Globally

**2.2 Volumes of palm oil and oil palm products****2.2.1 Total volume of crude and refined Palm Oil handled/traded/processed in the year**

850,000.00 Tonnes

**2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year**

170,000.00 Tonnes

**2.2.3 Total volume of Palm Kernel Expeller handled/traded/processed in the year**

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**2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year**

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**2.2.5 Total volume of all palm oil and oil palm products handled/traded/processed in the year**

1,020,000.00 Tonnes

**2.3 Volumes of palm oil and oil palm products certified****2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):**

Description	Crude and Refined Palm Oil	Crude and Refined PKO	PKE	Other Palm-based Derivatives and Fractions
2.3.1.1 Book & Claim	12000.00			
2.3.1.2 Mass Balance	60000.00	30000.00		
2.3.1.3 Segregated	215000.00	13000.00		
2.3.1.4 Identity Preserved				
2.3.1.5 Total volume	287,000.00	43,000.00	-	-

**2.3.2 How much certified products have you sold to other RSPO certified companies ? (tonnes)**

Description	Crude and Refined Palm Oil	Crude and Refined PKO	PKE	Other Palm-based Derivatives and Fractions
2.3.1 Book & Claim	-	-	-	-
2.3.2 Mass Balance	-	-	-	-
2.3.3 Segregated	-	-	-	-
2.3.4 Identity Preserved	-	-	-	-
2.3.5 Total volume	-	-	-	-

**2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable)**

0 Tonnes

**2.5 What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:****2.5.1 Africa**

2%

**2.5.2 Australasia**

83%

**2.5.3 Europe**

50%

**2.5.4 North America**

27%

**2.5.5 South America**

6%

**2.5.6 Middle East**

12%

**2.5.7 China**  
10%

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**2.5.8 India**  
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**2.5.9 Indonesia**  
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**2.5.10 Malaysia**  
1%

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**2.5.11 Asia**  
5%

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## Time-Bound Plan

### 3.1 Year of first supply chain certification (planned or achieved)

2010

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### 3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products

2008

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### 3.3 Year expected to achieve 100% RSPO certification of all supply chains

2016

#### Comment:

Acquisition of new businesses by AAK means that supply chain certification is an ongoing target.

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### 3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products

2020

#### Comment:

The above target is subject to customer demand, which is clearly variable by geographic region.

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### 3.5 Which countries that your organization operates in do the above own-brand commitments cover?

Argentina, Australia, Austria, Belgium, Bosnia and Herzegovina, Brazil, Bulgaria, Canada, China, Colombia, Costa Rica, Croatia (Hrvatska), Cuba, Cyprus, Czech Republic, Denmark, Ecuador, Egypt, El Salvador, France, Georgia, Germany, Gibraltar, Greece, Greenland, Guatemala, Guyana, Honduras, Hong Kong, Hungary, Iceland, India, Indonesia, Iran (Islamic Republic of), Iraq, Ireland, Israel, Italy, Jamaica, Japan, Jordan, Kazakhstan, Korea, Republic of, Kuwait, Kyrgyzstan, Latvia, Lebanon, Lithuania, Luxembourg, Malaysia, Malta, Mexico, Moldova, Republic of, Monaco, Morocco, Myanmar, Nepal, Netherlands, New Zealand, Nicaragua, Norway, Oman, Pakistan, Panama, Papua New Guinea, Paraguay, Peru, Philippines, Poland, Portugal, Puerto Rico, Qatar, Romania, Russian Federation, Saudi Arabia, Singapore, Slovakia (Slovak Republic), Slovenia, South Africa, Spain, Sri Lanka, Sweden, Switzerland, Taiwan, Thailand, Trinidad and Tobago, Tunisia, Turkey, Turkmenistan, Ukraine, United Arab Emirates, United Kingdom, United States, Uruguay, Uzbekistan, Venezuela, Vietnam

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**3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?**

AAK's customer base is wide and not one method fits all. Through our global Palm Champions and Palm Sustainable Task Force made up of senior global managers we develop initiatives to fit all of our customer types.

AAK employees take part in e-learning which ensures they understand the CSPO market to the highest standard. With a range of comprehensive presentations and other supporting documents they can also train and discuss with customers how to play their part. Account Managers regularly support customers with training on a one to one basis, within a group or on webinars.

As long term members of the C&C and T&T up to date information can be shared with a wider membership base who are also our customers. This also works both ways as customers can raise issues or questions to the working groups. This has led to some key initiatives to help promote RSPO CSPO.

Finally, GreenPalm continued until recently to be the global choice for many, including for difficult fractions and derivatives. More importantly GreenPalm helped to support smallholders and other suppliers excluded from physical CSPO markets. We actively promoted GreenPalm to our customers. Subsequent decline of credit trading volumes following the termination of GreenPalm is a disappointment.

**Trademark Use****4.1 Do you use or plan to use the RSPO trademark on your own brand products?**

Yes

**Please state the markets where you intend to apply the Trademark and when you plan to start**

UK & European foodservice market

2016

**Actions for Next Reporting Period****5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain**

New investments in Brazil & China and the acquisition of established facilities in India & the US strengthen AAK's global presence. This presence provides an opportunity to promote RSPO CSPO to developing markets as well as those more established, recognising the challenging nature of this ambition. AAK was a founder member of the RSPO and has been a member of the Board ever since. AAK is actively involved in the Trade and Traceability Standing Committee and the Communication and Claims Standing Committee. AAK continues to promote and to offer practical support in relation to the RSPO. Throughout AAK the promotion of certified sustainable palm oil is a key priority.

**Reasons for Non-Disclosure of Information****6.1 If you have not disclosed any of the above information please indicate the reasons why****Application of Principles & Criteria for all members sectors**

**7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:**

- Water, land, energy and carbon footprints

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Related link: [http://aak.com/Global/Polycys/Environmental\\_policy\\_eng2010.pdf](http://aak.com/Global/Polycys/Environmental_policy_eng2010.pdf)

- Land Use Rights

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Related link:

<http://aak.com/Global/Polycys/AAK%20Group%20Policy-%20Sustainable%20Palm%20Oil%20-%20with%20Annex.pdf>

- Ethical conduct and human rights

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Related link:

<http://aak.com/Global/Polycys/AAK%20Group%20Supplier%20Code%20of%20Conduct%20-%20September%202016%20-%20w>

- Labour rights

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Related link: [http://aak.com/Global/Polycys/AAK\\_group\\_CSR\\_eng\\_jun10.pdf](http://aak.com/Global/Polycys/AAK_group_CSR_eng_jun10.pdf)

- Stakeholder engagement

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Related link:

<http://aak.com/Global/Polycys/AAK%20Group%20Supplier%20Code%20of%20Conduct%20-%20September%202016%20-%20w>

- None of the above

**7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?**

Account managers are provided with wide range of presentation material and required to complete an e-learning course on RSPO CSPO.

AAK's progress on sustainable palm oil is reported twice a year. The reports can be found on the AAK website <http://aak.com/en/Documentation/P>

**GHG Emissions****8.1 Are you currently assessing the GHG emissions from your operations?**

Yes

URL: <http://ebooks.exakta.se/aak/2016/hallbarhetsrapport/EN/#/1/>

**8.2 Do you publicly report the GHG emissions of your operations?**

Yes

URL: <http://ebooks.exakta.se/aak/2016/hallbarhetsrapport/EN/#/1/>

**Support for Smallholders****9.1 Are you currently supporting any independent smallholder groups?**

Yes

**Please state the markets where you intend to apply the Trademark and when you plan to start**

AAK recognizes the importance of independent smallholders and growers. During 2016 AAK has developed and refined various strategies to support and include smallholders. Specific projects will be announced during 2017.

## Challenges

### 1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

AAK continues to progress toward RSPO CSPO. However procurement of some fractions remains difficult, in particular those based from PKO. Demand in some geographies remains low, for example China, India & Latin America

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### 2 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

AAK has always supported the vision of the RSPO, providing funding and resources, and participating regularly at global events and speaking engagements. Business to Business education and learning is important and as a leader in palm sustainability AAK regular supports industry fora .

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### 3 Other information on palm oil (sustainability reports, policies, other public information)

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**Link:** [www.aak.com](http://www.aak.com), <http://www.aak.com/Global/Policys/AAK's%20progress%20report%20on%20Sustainable%20Palm%20Oil,%20February%202017.pdf>

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